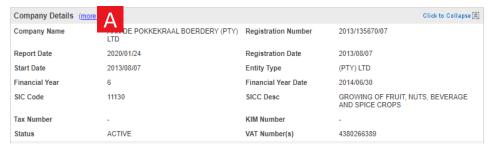
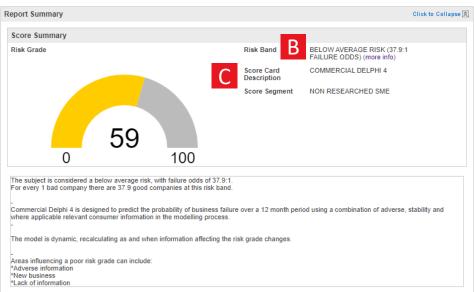
Experian Business Profile Guide





A Company Details

Provides important information such as the primary business name under which the business operates. The registered operations for the business will be made available which is sourced from CIPC.

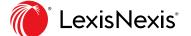
B Risk Band

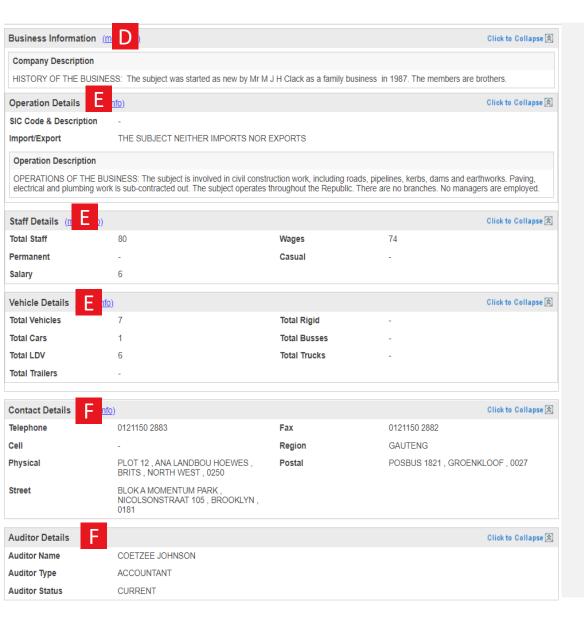
Identifying and acting upon the changing risk profile of customers is critical in order to ensure that relationships are effectively managed. **Below are the bands and grades:**

| Risk Band | Risk Grade |
|--------------------|------------|
| Not Scored | 0 |
| Maximum Risk | 1 - 35 |
| High Risk | 36 - 43 |
| Average Risk | 44 - 50 |
| Below Average Risk | 51 - 69 |
| Low Risk | 70 - 88 |
| Very Low Risk | 89 - 100 |

C Score Card...

The SME Network Score is a credit risk scorecard developed to address the issue of the lack of rating models for thin file companies. Predicting the likelihood of delaying payments beyond 60 days past due, it is a good measure of willingness to pay.





C Score Card continued....

| Scorecard | Description |
|-----------|--------------------------------|
| 1 | Researched SME |
| 2 | Researched Non SME |
| 3 | Non researched SME |
| 4 | Non researched Non SME |
| 5 | Company listed on JSE |
| 6 | Limited commercial information |

D Business Information

Provides historical information of how the business was started.

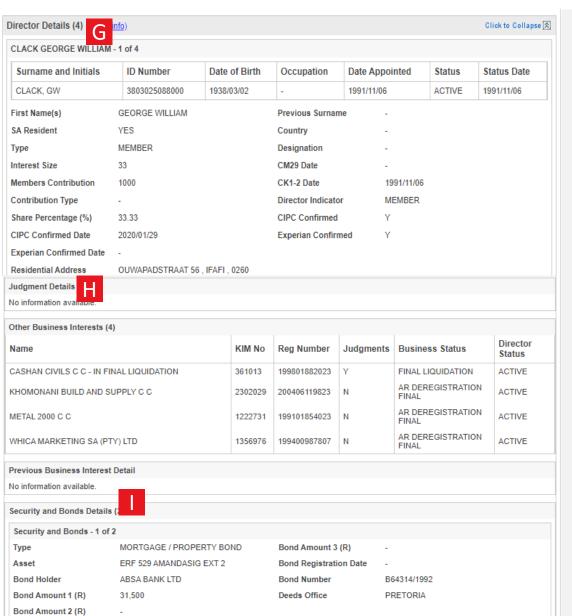
E Operation/Staff and Vehicle Details

Provides a brief view of the company's operational function and details on the staff and vehicles if available. The search also identifies the industry of the business, adding to information which can be used when making risk assessments.

F Contact/Auditor Details

If the contact details have been made available it will display the information. Knowing the auditor status is vitally important for companies for fraud prevention and analysis of a company's operations.







When searching on the company the report will show you all the present appointed directors and other companies they hold directorships too; including their previous business interests.

H Judgments

A court judgment will be made available if the director in his personal capacity has any judgments. This will remain on the credit report for five years.

Listed are judgment codes and description

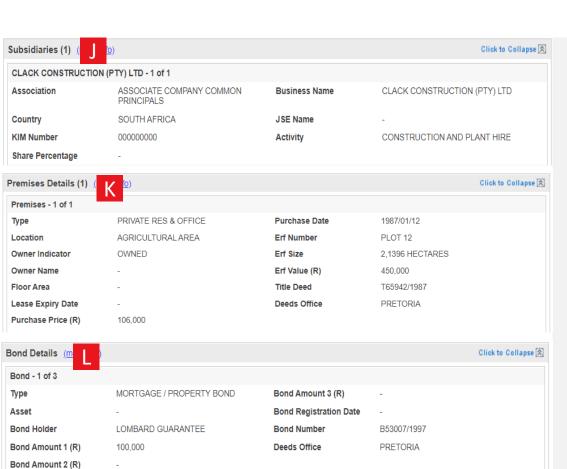
| Value | Long Description |
|-------|------------------------------|
| ABD | ABANDONMENT |
| ACC | ACCOUNT |
| ACD | ACKNOWLEDGEMENT OF DEBT |
| ADJ | ADJOURNED |
| ADV | ADVERTISEMENT |
| AGR | AGREEMENT |
| ALP | APP LIQ POSTPONED |
| APA | APP ADJOURNED |
| APC | APP OF CURATOR |
| APE | APP EXTENDED |
| APP | Application Postponed |
| ARR | ARREARS |
| ASE | APP SEQ EXTENDED |
| ASP | APP SEQ POSTPONED |
| ASS | ASSESSMENT |
| ATA | ASSESSED TAX |
| BON | BOND |
| BRT | BUSINESS RESCUE TERMINATED |
| CAN | CANCELLED |
| CBR | CREDITORS BUSINESS RESCUE |
| CHQ | CHEQUE |
| CR | CREDIT |
| CUR | CURATORSHIP |
| DCH | DISHONOURED CHEQUE |
| DEF | CASE POSTPONED UNTIL DEFENCE |

| DIS | DISCHARGED |
|-----|----------------------------|
| DMG | DAMAGES |
| DRR | DEBT REVIEW REHABILITATION |
| EJE | EJECTMENT |
| ENR | ENRICHMENT |
| EQP | EQUIPMENT |
| ETA | EMPLOYEES TAX |
| FLQ | FINAL LIQUIDATION |
| FSQ | FINAL SEQUESTRATION |
| FWU | FINAL WINDING UP |
| GDS | GOODS |
| GS | GOODS SOLD |
| GSD | GOODS SOLD & DELIVERED |
| GST | GENERAL SALES TAX |
| HIR | HIRING |
| HP | HIRE PURCHASE |
| HPA | HIRE PURCHASE |
| ISA | INSTALMENT SALE |
| ITA | INCOME TAX |
| JMT | JUDICAL MANAGEMENT |
| LES | LEASE |
| LEV | LEVIES |
| LIQ | LIQUIDATION |
| LQP | LIQUIDATION POSTPONED |
| MAT | MATERIAL |
| МВО | MORTGAGEBOND |
| ML | MONEY LENT |
| MNO | MONEY OWING |
| MON | MONIES |

| Security and Bonds

Having insight into bonds and securities for the director of the associated company isn't directly linked as long as the security is not held against the stability of the company.





Click to Collapse 🖄

Financial Details (n

Financial Description

Comments

TELEPHONIC FINANCIAL INFORMATION As at 18/08/1997 Sales terms are progress payments at 30 days. The principals have signed personal sureties to the bank. The debtors are not ceded nor is the debtors book factored. The subject does not insure its debtors ledger. A minimal amount of stock is held. There are no directors loans. The subject has an overdraft facility of R150 000 which is utilised and is secured. Further financial information was not made available.

NO INFORMATION AVAILABLE.

J Subsidiaries

When searching on the company the report will show you all the present appointed directors and other companies they hold directorships too; including their previous business interests.

K Premises

This gives insight for properties registered against the business or alternatively may be leased. If the property is registered it will be indicated as "OWNED" or if leased indicated as "LEASED". The purchase date, price and title deed information will be made available.

L Bond and Financial Details

Having insight into bonds and securities for the director of the associated company isn't directly link as long as the security is not held against the stability of the company.



| Bank Details (I 0) | | | | Click to Collapse 🕱 |
|-------------------------|---|------------------------------------|------------|---------------------|
| Terms | 30 DAYS | Report Date | 1997/08/29 | |
| Bankers | STANDARD BANK, SOUTH AFRICA | Enquiry Amount (R) | 100,000 | |
| Branch | BRITS | Date Of Last R/D | - | |
| Account Number | 033213593 | Amount Of Last R/D (R) | - | |
| Account Holder | - | Account Date | 1989/11/10 | |
| Bank Code & Description | C - GOOD FOR NORMAL BUSINESS ENGAGEMENTS. | Number Of RD's (Return to Drawers) | - | |
| Comments | - | | | |

| Historical Bank Code Details (10) (Click to Collapse (3) | | | | | | | | | | |
|---|-----------------------------|-------------|-------------|--------------------|---------|-----------|------|--|--|--|
| Date | Bank Name | Branch Name | Account No. | Enquiry Amount (R) | Terms | Bank Code | RD's | | | |
| 1997/08/15 | STANDARD BANK, SOUTH AFRICA | BRITS | 0333313593 | 50,000 | 30 DAYS | С | 00 | | | |
| Comments: | NO INFORMATION AVAILABLE. | | | | | | | | | |
| 1995/10/11 | STANDARD BANK, SOUTH AFRICA | BRITS | 033213593 | 75,000 | 30 DAYS | С | 00 | | | |
| Comments: NO INFORMATION AVAILABLE. | | | | | | | | | | |
| 1995/05/10 | STANDARD BANK SOUTH AFRICA | BRITS | 033213593 | 20 000 | 30 DAYS | С | 00 | | | |

| Trade References (mo | N | | Click to Collapse 条 |
|----------------------------------|------------------------------|----------------------------|----------------------------------|
| Total References: | 12 | | |
| Reference Detail (12) | | | |
| Reference - 1 of 12 | | | |
| Date | 2019/06 | Terms Given | 30 |
| Number | 1 | Terms Taken Description | 30 |
| Years Known | 12 | Payment Code Description | THE ACCOUNT IS PAID ON DUE DATE. |
| Average Monthly Purchases (R) | - | Credit Limit (R) | - |
| Amount Overdue (R) | - | Securties | - |
| Insurance | - | | |
| Comments | THE SUPPLIER STATED THAT THE | | |



Bank Details and Historical Bank Codes

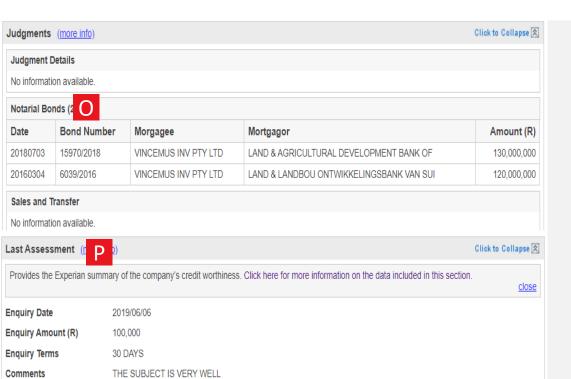
Below are the bank codes and related descriptions

| Code | Bank Code Description |
|------|---|
| Α | Undoubted for all business engagements |
| В | Good for all business engagements |
| С | Good for normal business engagements |
| D | Good for moderate business engagements |
| E | Figure too high |
| F | Financial position unknown |
| G | Occasional extensions and dishonoured papers |
| Н | Numerous extensions and dishonoured papers |
| L | Account no on file |
| J | Code not received |
| K | Financial position unknown, occasional dishonours |
| 3 | Good for amount of enquiry, occasional dishonours |
| 4 | Figures too high, occasional dishonours |
| 5 | Good for amount of enquiry, frequent dishonours |
| 6 | Figure too high, financial position unknown |
| 7 | Figure too high, frequent dishonours |
| 8 | Fair Trade Risk, with occassional RD's |
| 9 | Financial position unknown, frequent dishonours |

N Trade References

Trade reference are also known as credit references, especially in context by business credit bureaus. Trade references allow credit bureaus to evaluate your creditworthiness based on payment history.





O Notarial Bonds

A notarial bond is a form of credit security that is registered at the Deeds Office over movable property; and in the case the "Morgagee" is the associated company that lends money from the "Mortgagor" over the movable property.

P Latest Assessment

If the company you searched on had a recent enquiry it will be displayed providing that it was researched by Experian.



ESTABLISHED.



| Ledger Information(24) (r R) | | | | | | | | | | | ollapse 🖄 | | | |
|-------------------------------|---------|------|-------------|---------|----|-------------|---------|----------|--------|--------|-----------|--------|--------|---------|
| Period | Debtors | Late | Balance(R) | Late(R) | % | 30(R) | 60(R) | 90(R) | 120(R) | 150(R) | 180(R) | 210(R) | 240(R) | 240+(R) |
| 2017/12 | 8 | 5 | 712,106 | 113,808 | 15 | 386,155 | 212,143 | 29,720 | 83,460 | - | 628 | - | - | - |
| 2018/01 | 10 | 5 | 187,578,671 | 219,104 | - | 187,289,361 | 396,607 | -192,555 | 84,975 | - | 283 | - | - | - |
| 2018/02 | 12 | 4 | 182,008,743 | 388,546 | - | 181,380,039 | 240,158 | 304,868 | 83,395 | - | 283 | - | - | - |
| 2018/03 | 10 | 6 | 178,600,717 | 144,230 | - | 178,381,446 | 68,071 | 62,546 | 88,371 | - | 283 | - | - | - |

Q Enquiry History

A company which has been researched and interviewed by Experian will have the enquiry history which includes the enquiry amount. If not researched it will only display the enquiry history.

R Ledger Information

Credit risk is a growing challenge for businesses of all sizes, with many organisations citing bad debt as one of the most serious issues they face today. Business is becoming increasingly aware that their financial health is only as secure as that of their customers and that unresolved credit issues within their customer base can leave them dangerously exposed.

Key benefits of Ledger Information includes the ability to:

- 1. See the total cost of overdue debts at single or multiple group level across the business.
- 2. See whether you are being paid as quickly as other suppliers.
- 3. Get a fresh view of your total risk exposure
- 4. Prioritize collection strategies and expose real cost of overdue debt.
- 5. Reduce financial risk and fraud, and help make swift collections decisions through access to current and historical ledger information.
- 6. Highlight and calculate total risk exposure, including over-exposure at regional, group and at consolidated level across linked companies
- 7. Identify those customers who are paying you slower than their other suppliers
- 8. Reduce analysis time and reallocate reporting and analysis and track performance.
- 9. Identify creditworthy prospects and assess credit performance.

